## Leah Cabrera Fischer

#### **EXPERIENCE**

## Director of UX Research (Promoted from: Senior UX Research Manager)

CLEAR | April 2022 - October 2023 | NYC

Established a User Research practice from scratch, leading a team of three that provided comprehensive UXR and Service Design support to 9+ teams. Managed the User Research roadmap, budget, and tool while spearheading key projects.

- Helped shape the development of a new product category for CLEAR by conducting discovery research to capture customer needs, preferences, and attitudes, incorporating generative studies, concept testing, and value proposition assessment.
- Prevented revenue and user satisfaction losses by identifying a critical product-market fit gap, prompting a product strategy realignment for CLEAR's new identity platform.
- Enhanced CLEAR's app UX by reducing the number of taps by 43% in a core flow and identifying 7 critical UX/UI improvements through continuous usability testing.
- Drove enhancements for CLEAR's product strategy by facilitating user journey and service mapping workshops that showcased cross-product connections and opportunities to drive cohesive improvements across various verticals.

#### Senior UX Researcher

Peloton | Jan 2021 - Mar 2022 | NYC

Led User Research and Service Design projects for Peloton's Acquisition and Membership teams. Played a key role in expanding the UXR acquisition team from one to five researchers, and a UXR coordinator. Led projects, mentored researchers and collaborated on a UXR roadmap, aligning efforts with 5+ product teams.

- Influenced 22-23 Acquisition Product roadmap by leading a 'Path to Purchase' mixed-method study, gaining insights into the end-to-end purchase journey across acquisition channels, and identifying customer motivations and barriers.
- Influenced the redesign of onepeloton.com product landing pages by identifying customer mindsets and key purchase questions through targeted usability and concept testing.
- Fostered teamwork and secured stakeholder engagement by hosting cross-disciplinary workshops, where we translated user research into actionable recommendations.
- Enhanced research quality and nurtured UXR team expertise through targeted coaching in methodologies such as diary studies, co-creation, and participatory design, ensuring methodological rigor and professional development.

# Associate Design Strategy Director (Promoted from: Senior Design Strategist) Smart Design | Jan 2018 - Jan 2021 | NYC

Led and managed teams on over 10 experience and design strategy projects for clients including Google, Capital One, Gatorade, and Unilever.

#### **SKILLS**

## Design Leadership

Building teams

Coaching and mentoring

Roadmap management

Talent development

Vendor management

Cross-functional collaboration

#### Research + Strategy

Human-centered design
Global qualitative research,
UX Research
Service design
Mixed methods research
Synthesis
Workshops
Blueprints and frameworks

#### **EDUCATION**

## MFA Transdisciplinary Design

Parsons The New School for Design, New York, NY (2015)

## **B.** Architecture

Francisco Marroquín University, Guatemala (2011)

## **ACCOMPLISHMENTS**

**Adjunct Professor,** The New School for Design (2018-2022)

## Speaker at Service Design Global Conference:

Amplifying Service Design with Behavioral Science to Bolster Innovations in Healthcare

- Identified 5 customer archetypes, 7 key trends impacting the future of home life and 6
  universal themes around people's home needs through a global mixed method study to
  inform Google's Home design and marketing efforts
- Championed the creation of Upstream USA's educational materials and a supportive
  website, driving a research and design strategy that was recognized as a <u>Finalist in the</u>
  <u>Health</u> category and earned an Honorable Mention in the <u>Social Good category</u> at the 2021
  Fast Company Innovation by Design Awards.
- Uncovered customer mindsets, use cases, and product differentiators through a
  mixed-method study, establishing foundational insights for the development strategy of
  Google's first foldable phone.

## Service Designer / Design Researcher

## Memorial Sloan Kettering Cancer Center | May 2016 - Dec 2017 | NYC

Conducted ethnographic research and facilitated the strategic design of 2 new services for the hospital including a community outreach initiative which was piloted in 2016. On a regular basis I engaged with and persuaded C-level and senior executives to drive strategic initiatives to completion.

## **Design Consultant**

## Doblin by Deloitte | Sept 2015- April 2016 | NYC

Collaborated with multi-disciplinary teams to define new business concepts and system offerings. Responsibilities included defining conceptual design directions for client casework, creating UX flows to share concepts informed by user insights.